Three quotes.
A clearer decision.

Fictional quotes for demonstration. This is not a contractor rating. “Not found” does not prove that work is excluded. Additional work costs have not been estimated.

01 / Decision summary

Excluding VAT · 3 items with identical scope in all quotes

screed, demolition, electrical work

Quote C · Practically tied for identical work

Quoted amount	Identical work in all quotes
7.260,00 €	6.040,00 €

Not found: waste disposal

Deadline: Not stated · Payment: Not stated · Warranty: Not stated

2 own findings + 1 shared · 6 questions

Quote B · Practically tied for identical work

Quoted amount	Identical work in all quotes
7.590,00 €	6.060,00 €

All items found

Deadline: 6 weeks · Payment: 30% advance payment · Warranty: 2 years

0 own findings + 1 shared · 1 question

Quote A

Quoted amount	Identical work in all quotes
6.975,00 €	6.300,00 €

The quoted amount includes an arithmetic difference.

The comparison uses the calculated amount (difference 50,00 €).

Not found: waterproofing, waste disposal

Deadline: Not stated · Payment: Not stated · Warranty: Not stated

3 own findings + 1 shared · 7 questions

C and B are practically tied for identical work (difference 20,00 €). A has the lowest quoted amount, but waterproofing and waste disposal are not listed in it.

B is the only quote listing all work items, a deadline, payment terms and a warranty.

Identical work includes only the confirmed common scope, calculated as quantity × unit price. This is not the final price for the entire project.

02 / What does each quote include?

Work item	A	B	C
Cement screed, 5 cm	✓ ± 50,00 €	✓	✓
Bathroom tiling	✓	✓	!
Partition wall demolition	✓	✓	✓
Electrical work - lump sum	✓	✓	✓
Bathroom waterproofing with sealing tapes	—	✓	✓
Waste removal and disposal	—	✓	—

✓ Listed and comparable · ! Listed but differs · — Not found in quote

± Arithmetic difference: link to finding.

Cement screed, 5 cm

Group status: Comparable

Quote A · ✓ Item listed and comparable

50 m² × 38,00 € = 1.900,00 €

In quote: 1.950,00 € · Calculated: 1.900,00 €

Arithmetic difference 50,00 €. Identical-work totals use the calculated amount.

Source: DEMO_Ponuda_A.csv · CSV · line 2 · Izrada cementnog estriha 5 cm

Quote B · ✓ Item listed and comparable

50 m² × 36,00 € = 1.800,00 €

In quote: 1.800,00 € · Calculated: 1.800,00 €

Source: DEMO_Ponuda_B.csv · CSV · line 2 · Izrada cementne glazure debljine 5 cm

Quote C · ✓ Item listed and comparable

50 m² × 40,00 € = 2.000,00 €

In quote: 2.000,00 € · Calculated: 2.000,00 €

Source: DEMO_Ponuda_C.csv · CSV · line 2 · Izrada cementnog estriha 5 cm

Bathroom tiling

Group status: Needs clarification

Quote A · ✓ Item listed and comparable

25 m² × 25,00 € = 625,00 €

In quote: 625,00 € · Calculated: 625,00 €

Source: DEMO_Ponuda_A.csv · CSV · line 3 · Polaganje pločica kupaonica

Quote B · ✓ Item listed and comparable

25 m² × 28,00 € = 700,00 €

In quote: 700,00 € · Calculated: 700,00 €

Source: DEMO_Ponuda_B.csv · CSV · line 3 · Postavljanje keramike u kupaonici

Quote C · ! Item listed but differs

30 m² × 24,00 € = 720,00 €

In quote: 720,00 € · Calculated: 720,00 €

Source: DEMO_Ponuda_C.csv · CSV · line 3 · Polaganje pločica kupaonica

Partition wall demolition

Group status: Comparable

Quote A · ✓ Item listed and comparable

20 m² × 45,00 € = 900,00 €

In quote: 900,00 € · Calculated: 900,00 €

Source: DEMO_Ponuda_A.csv · CSV · line 4 · Rušenje pregradnih zidova

Quote B · ✓ Item listed and comparable

20 m² × 48,00 € = 960,00 €

In quote: 960,00 € · Calculated: 960,00 €

Source: DEMO_Ponuda_B.csv · CSV · line 4 · Demontaža pregradnih zidova

Quote C · ✓ Item listed and comparable

20 m² × 42,00 € = 840,00 €

In quote: 840,00 € · Calculated: 840,00 €

Source: DEMO_Ponuda_C.csv · CSV · line 4 · Rušenje pregradnih zidova

Electrical work - lump sum

Group status: Comparable

Quote A · ✓ Item listed and comparable

1 kpl × 3.500,00 € = 3.500,00 €

In quote: 3.500,00 € · Calculated: 3.500,00 €

Source: DEMO_Ponuda_A.csv · CSV · line 5 · Elektroinstalacije - paušalno

Quote B · ✓ Item listed and comparable

1 kpl × 3.300,00 € = 3.300,00 €

In quote: 3.300,00 € · Calculated: 3.300,00 €

Source: DEMO_Ponuda_B.csv · CSV · line 5 · Elektroinstalacije - paušalno

Quote C · ✓ Item listed and comparable

1 kpl × 3.200,00 € = 3.200,00 €

In quote: 3.200,00 € · Calculated: 3.200,00 €

Source: DEMO_Ponuda_C.csv · CSV · line 5 · Elektroinstalacije - paušalno

Bathroom waterproofing with sealing tapes

Group status: Needs clarification

Quote A · — Not found in quote

Quote B · ✓ Item listed and comparable

25 m² × 18,00 € = 450,00 €

In quote: 450,00 € · Calculated: 450,00 €

Source: DEMO_Ponuda_B.csv · CSV · line 6 · Hidroizolacija kupaonice s brtvenim trakama

Quote C · ✓ Item listed and comparable

25 m² × 20,00 € = 500,00 €

In quote: 500,00 € · Calculated: 500,00 €

Source: DEMO_Ponuda_C.csv · CSV · line 6 · Hidroizolacija kupaonice s brtvenim trakama

Waste removal and disposal

Group status: Needs clarification

Quote A · — Not found in quote

Quote B · ✓ Item listed and comparable

1 kpl × 380,00 € = 380,00 €

In quote: 380,00 € · Calculated: 380,00 €

Source: DEMO_Ponuda_B.csv · CSV · line 7 · Odvoz i zbrinjavanje otpada

Quote C · — Not found in quote

03 / What to review

Common to all quotes

Review · Grouting and silicone sealing are not clearly listed

The tiling description does not clearly state whether grouting and silicone sealing are included.

Quote A

Original description: DEMO_Ponuda_A.csv · line 3 · Polaganje pločica kupaonica

Quote B

Original description: DEMO_Ponuda_B.csv · line 3 · Postavljanje keramike u kupaonici

Quote C

Original description: DEMO_Ponuda_C.csv · line 3 · Polaganje pločica kupaonica

Bathroom tiling ↗

Notes for all quotes

Electrical work (lump sum): scope confirmed. Recommendation: request a list of electrical points.

Quote A · 3 own findings + 1 shared

High priority · Waterproofing is not clearly listed

Waterproofing is not clearly listed for the bathroom. Ask whether it is included elsewhere.

Original description: DEMO_Ponuda_A.csv · line 3 · Polaganje pločica kupaonica

Review · Arithmetic difference in the quote

Check the stated amount against quantity × unit price in the source item below.

Original description: DEMO_Ponuda_A.csv · line 2 · Izrada cementnog estriha 5 cm

Review · Waste removal and disposal are not clearly listed

Demolition is listed, but responsibility for the resulting waste is not clearly stated.

Original description: DEMO_Ponuda_A.csv · line 4 · Rušenje pregradnih zidova

Demolition ↗ · Waste disposal ↗

Quote B · 0 own findings + 1 shared

Quote C · 2 own findings + 1 shared

Review · Waste removal and disposal are not clearly listed

Demolition is listed, but responsibility for the resulting waste is not clearly stated.

Original description: DEMO_Ponuda_C.csv · line 4 · Rušenje pregradnih zidova

Demolition ↗ · Waste disposal ↗

Review · Quantity differs from the other quotes

The tiling quantity differs from the majority. Ask for a measurement breakdown.

Original description: DEMO_Ponuda_C.csv · line 3 · Polaganje pločica kupaonica

Bathroom tiling ↗

04 / Questions and message

Quote A · 7 questions

1. Please correct the arithmetic difference in the referenced item and confirm the final amount.

2. Does the price include a complete waterproofing system for wet areas, including sealing tapes and penetrations? Please identify the quote item and amount.

3. Does the tiling price include grouting and silicone sealing of edges and movement joints?

4. Does demolition include loading, transport, disposal fees and lawful waste disposal? Please identify the quote item and amount.

5. Please state the start date, completion deadline and conditions for changing the deadline.

6. Please state the advance payment and payment schedule for each work stage.

7. Please state the warranty duration, conditions and defect correction procedure.

Quote B · 1 question

1. Does the tiling price include grouting and silicone sealing of edges and movement joints?

Quote C · 6 questions

1. Does the tiling price include grouting and silicone sealing of edges and movement joints?

2. Does demolition include loading, transport, disposal fees and lawful waste disposal? Please identify the quote item and amount.

3. Please provide the bathroom tiling measurement breakdown. Your quantity differs from the majority; confirm the areas and scope.

4. Please state the start date, completion deadline and conditions for changing the deadline.

5. Please state the advance payment and payment schedule for each work stage.

6. Please state the warranty duration, conditions and defect correction procedure.

05 / Before the advance payment

01. Confirm included and excluded work, materials and measurement methods.

02. Confirm the final price, VAT treatment and contractor identity.

03. Record the start date, completion deadline and extension conditions.

04. Agree advance payment, staged payments and checks before each payment.

05. Approve additional work in writing with price and time implications.

06. Agree handover records, defects and correction deadlines.

07. Clarify warranties, material documentation and complaints.

Suggested contract clauses

Informational working suggestions; have a legal professional review the actual contract.

Define the work scope in an agreed, dated and versioned quote with explicit inclusions and exclusions.

Agree additional work in writing, including its price and effect on the deadline, before it starts.

Link staged payments to documented completion. Agree the advance payment and how it is credited.

Record the completed scope, defects and correction deadlines at handover.